Vehicle Collision Avoidance System

RFP# BATA-4-2020

Questions and Answers Submitted to Date

Q: Can the collision avoidance system be integrated into an existing BATA technology if possible? (Example: external or internal cameras or back up sensors)

A: Yes

Can pictures be provided of the front bike rack, possibly top down and from front of vehicle? We would like to have better understanding of dimensions in relation to front of vehicle.

A: See images below. The majority of the bike racks installed on BATA's fleet are Sport Works Apex 3s. The rough dimensions of the bike rack are 7 feet long and 4 feet wide when extended out from the vehicle. Here is a link to the manufacturers page: https://www.sportworks.com/product/apex-3





Q: Is the bike rack sturdy or bounce around quite a bit during transit/movement?

A: The bike rack is fairly solid and doesn't bounce around a lot when loaded with bikes.

Q: Does the bike rack fold up when not in use, and folded down when in use?

A: Correct

Q: Please clarify if this is for a PILOT test, or will it be a purchase? Both are addressed in first few paragraphs but looks to be a purchase starting at 25 units.

A: This is a pilot that consist of the purchase and activation of 25 vehicle collision avoidance units as part of a pilot project.

Q: From a warranty perspective, the radar units have a 5-year warranty; but cameras/monitors only come with a 1-year warranty from manufacturer.

A: Those warranties are acceptable.

Q: From an installation perspective - would the vehicles be available to work on inside a building, at minimum of one per day, one after the other, for consecutive days? The installation team would be traveling to your facility and would appreciate working straight through to get them all completed

A: Vehicles can be available inside BATA's Indoor Bus Garage for installation. BATA can make 4 to 5 vehicles available per day for installation.

Q: COVID-19 Impacts...

What type of protections, health and safety guidelines would be in place for visiting personnel? BATA is following all State of Michigan mandated and recommended COVID-19 guidelines and requires staff, visitors and passengers to follow the same guidelines. That includes daily cleanings and sterilizations, required facial coverings in all public spaces, daily health screenings and temperature checks for employees at all BATA facilities and 6-foot social distancing whenever possible.

Would testing be required, and/or available prior to coming on site or on site? Testing for COVID-19 is not required, but it would be appreciated or at least trying to quarantine before visiting BATA's facility. Free testing is available in our community if needed, but BATA does not have testing available onsite. **Would PPE be provided on site, masks, sanitizers, face shields, etc.?** BATA can provide PPE if needed.

Other precautions necessary or required by BATA? There are no other precautions currently.

Q: At the completion of this project, is the plan (if these systems prove beneficial); will this be rolled out to more vehicles?

A: Yes - if the pilot provides successful results the intention is to incorporate the technology across BATA's fleet as budget and timing allows.

Q: When submitting Unit Price (per vehicle outfitted), if we can provide an integrated telematics component with real-time reporting capabilities with 1 (One) years' service included, should that be included in the Unit Price?

A: A real-time reporting system would be a great feature, but it's not a requirement of the proposal. If the vendor believes the value this component provides is worth the added cost, it should be included.

Q: Are all BATA vehicles located at one location or multiple locations? If multiple location can you provide location details and vehicle amount at each?

A: For the installation all BATA vehicles in the pilot will be available at one location – BATA's Cass Transfer Station located at 3233 Cass Road, Traverse City, MI 49684.

Q: What is the minimum amount of BATA vehicles available for installation per day?

A: BATA can make 4 to 5 vehicles available per day for installation.

In reference to equipment mounts and the requirement not to remove existing bike racks, all radar systems require external mounting with enough free clearance from metal interference. Do all BATA vehicles have the bike rack attached to center/front of vehicle? Is there any possible consideration to moving the bike rack to rear of vehicle?

A: The vehicles involved with this pilot will all have bike racks attached/mounted to the front. There isn't currently an opportunity to move the bike racks to the rear of the

vehicle. The vehicles do have overhead bulkheads that sensors and cameras can be installed in.

Q: In respect to this pilot project, can 25 – 50 vehicles be provided without the attached bike rack on vehicle frontal position?

A: No.

Q: In reference to attendance of awarded Vendor at Project Meetings as required by the BATA Project Manager, can these meetings be accomplished via webinars or other approved online services or only onsite? If onsite only meetings are required, how many meetings are expected to fulfill your requirement?

A: Due to COVID-19 the majority of the Project Meetings can be conducted via phone or online.

Q: In respect to Proposal Requirements 2.3 (All materials submitted become the property of BATA) what is the correct procedure for requesting exception from public record on the grounds of protection of trade secrets?

A: All documents submitted to a unit of government become part of the public record and are subject to the Freedom of Information Act.

Q: With regard to proposal 2.13 (Compliance with Laws and Regulations) The Vendor shall also provide the BATA with satisfactory evidence of the Vendor's ability to obtain the required insurance and bonds from a company licensed by the Insurance Commissioner of the State of Michigan to transact surety business in the State of Michigan. What are your Insurance and Bond requirements?

A: Proof of insurance documentation is all that's required showing comprehensive liability insurance at a minimum of \$1,000,000 per occurrence.

Q: What is the timeline from the date of the RFP to date of the installation if and when the company that is awarded the bid? We know it is for at least 25 vehicles. Will you want them installed right away or will we have a certain amount of time allowed to install the systems in the vehicles such as three months?

A: Ideally, we'd like the systems installed within 4-6 weeks of the RFP being awarded. The goal is to have as many vehicles as possible equipped right away with the preliminary analysis period occurring by the end of 2020.