

## **Vehicle Collision Avoidance System**

### **BATA RFP-1-2019**

#### **Questions and Answers Submitted to Date**

**Q: When submitting Unit Price (per vehicle outfitted), if we can provide an integrated telematics component with real-time reporting capabilities with 1 (One) years' service included, should that be included in the Unit Price?**

A: A real-time reporting system would be a great feature, but it's not a requirement of the proposal. If the vendor believes the value this component provides is worth the added cost, it should be included.

**Q: Are all BATA vehicles located at one location or multiple locations? If multiple location can you provide location details and vehicle amount at each?**

A: For the installation all BATA vehicles in the pilot will be available at one location – BATA's Cass Transfer Station located at 3233 Cass Road, Traverse City, MI 49684.

**Q: What is the minimum amount of BATA vehicles available for installation per day?**

A: BATA can make 4 to 5 vehicles available per day for installation.

**In reference to equipment mounts and the requirement not to remove existing bike racks, all radar systems require external mounting with enough free clearance from metal interference. Do all BATA vehicles have the bike rack attached to center/front of vehicle? Is there any possible consideration to moving the bike rack to rear of vehicle?**

A: The vehicles involved with this pilot will all have bike racks attached/mounted to the front. There isn't currently an opportunity to move the bike racks to the rear of the vehicle. The vehicles do have overhead bulkheads that sensors and cameras can be installed in.

**Q: In respect to this pilot project, can 25 – 50 vehicles be provided without the attached bike rack on vehicle frontal position?**

A: No.

**Q: In reference to attendance of awarded Vendor at Project Meetings as required by the BATA Project Manager, can these meetings be accomplished via webinars or other approved online services or only onsite? If onsite only meetings are required, how many meetings are expected to fulfill your requirement?**

A: The majority of the Project Meetings can be conducted via phone or online. At least one onsite meeting is required for the project kick off.

**Q: In respect to Proposal Requirements 2.3 (All materials submitted become the property of BATA) what is the correct procedure for requesting exception from public record on the grounds of protection of trade secrets?**

A: We're confirming with MDOT. To our knowledge, RFP submissions are considered to be public record and can be requested as part of a Freedom of Information Act request.

**Q: With regard to proposal 2.13 (Compliance with Laws and Regulations) The Vendor shall also provide the BATA with satisfactory evidence of the Vendor's ability to obtain the required insurance and bonds from a company licensed by the Insurance Commissioner of the State of Michigan to transact surety business in the State of Michigan. What are your Insurance and Bond requirements?**

A: Proof of insurance documentation is all that's required showing comprehensive liability insurance at a minimum of \$1,000,000 per occurrence.

**Q: What is the timeline from the date of the RFP to date of the installation if and when the company that is awarded the bid? We know it is for at least 25 vehicles. Will you want them installed right away or will we have a certain amount of time allowed to install the systems in the vehicles such as three months?**

A: Ideally, we'd like the systems installed within 4-6 weeks of the RFP being awarded. The goal is to have as many vehicles as possible equipped right away with the preliminary analysis period occurring June through November 2019.